Innovation & Integrity
There is good news in the paper industry.
Sappi is Well-Positioned for the Future

Strategic Focus:

- Maintaining and growing our world leadership position as a low cost dissolving wood pulp producer
- Growing high margin specialty paper business in all regions
- Low cost graphic paper business with reasonable margins and strong cash flows
What Makes Sappi Special?

- Our People
- Our Assets
- Commitment to R&D and Investment
- Brand Recognition
- Strategy
Global Innovation & Market-Focused R&D

What we deliver

+ Global leader in R&D investment
+ Focused on innovations to solve problems
+ Technology centers on 3 continents

What that means for you

+ Access to new products and improvements
+ Puts you on the forefront of market trends and new technologies
+ Leverage global innovation trends and ideas
Sappi’s International Footprint

GLOBAL REACH
PAPER CAPACITY: approx. 5.9 million metric tons
PAPER PULP CAPACITY: 2.4 million metric tons
SPECIALISED CELLULOSE CAPACITY: 1.3 million metric tons
We employ over 13,700 people in 20 countries worldwide
Sappi North America Operations

- **Cloquet Mill**
  - Location: Minnesota
  - 2 machines
  - 350,000 tons coated fine paper
  - 450,000 tons pulp

- **Allentown Sheeting Facility**
  - Location: Pennsylvania
  - 1 machine
  - 100,000 tons sheeting capacity

- **Somerset Mill**
  - Location: Maine
  - 3 machines
  - 850,000 tons coated fine and packaging papers
  - 560,000 tons pulp

- **Westbrook Mill**
  - Location: Maine
  - 1 machine
  - 30,000 tons coated specialty release paper

- **SNA Headquarters**
  - Location: Massachusetts

6 paper machines
Total paper capacity in NA of 1.3 million short tons
Cloquet Mill Aerial View

Woodyard
Bleach Plant
Pulp Dryer
St. Louis River
Pulp Mill
Paper Machines
Cloquet Product Line

Specialised Cellulose (330,000 tons)

Or

Market Pulp (275,000 tons)

And

Coated Paper (340,000 tons)
  McCoy (Web and Sheets)
  Opus & Opus PS (Web and Sheets)
  Flo (Sheets)
  Somerset (Web)
  LusterCote

Used to create premium print materials
  Premium Magazines, Catalogues, Books,
  Promotional Materials, High-end Print and Direct Mail
  Advertising where the flight to quality is evident.
‘This is not your grandfather’s paper mill’: Innovation offers hope to Maine’s paper and pulp industry

Whit Richardson – February 28, 2014
Sappi North America Announces Neoterix™ST, the First Commercial Casting and Release Paper with Sharklet™ Bacteria-Inhibition Technology

Comparison of Dimension:
Human Red Blood Cell vs. Sappi Neoterix ST Texture
Somerset Mill
Recent Sappi Investment News

Sappi North America invests $25M in its Somerset mill woodyard
Sustainability

Operating sustainably is fundamental to our strategy. It is incorporated into everything we do. We are committed to:

• Improving our communities where we live and work

• Minimizing our impact on the environment

• Investment in our employees, assets, and R&D to ensure long term profitability