



SENTRY EHS



# **Growing from Within – Maine’s Environmental Services Cluster**

**E2Tech Expo 2015 – What a Cluster! Workshop  
October 1, 2015**

**Patrick Coughlin  
St.Germain Collins|Sentry EHS**

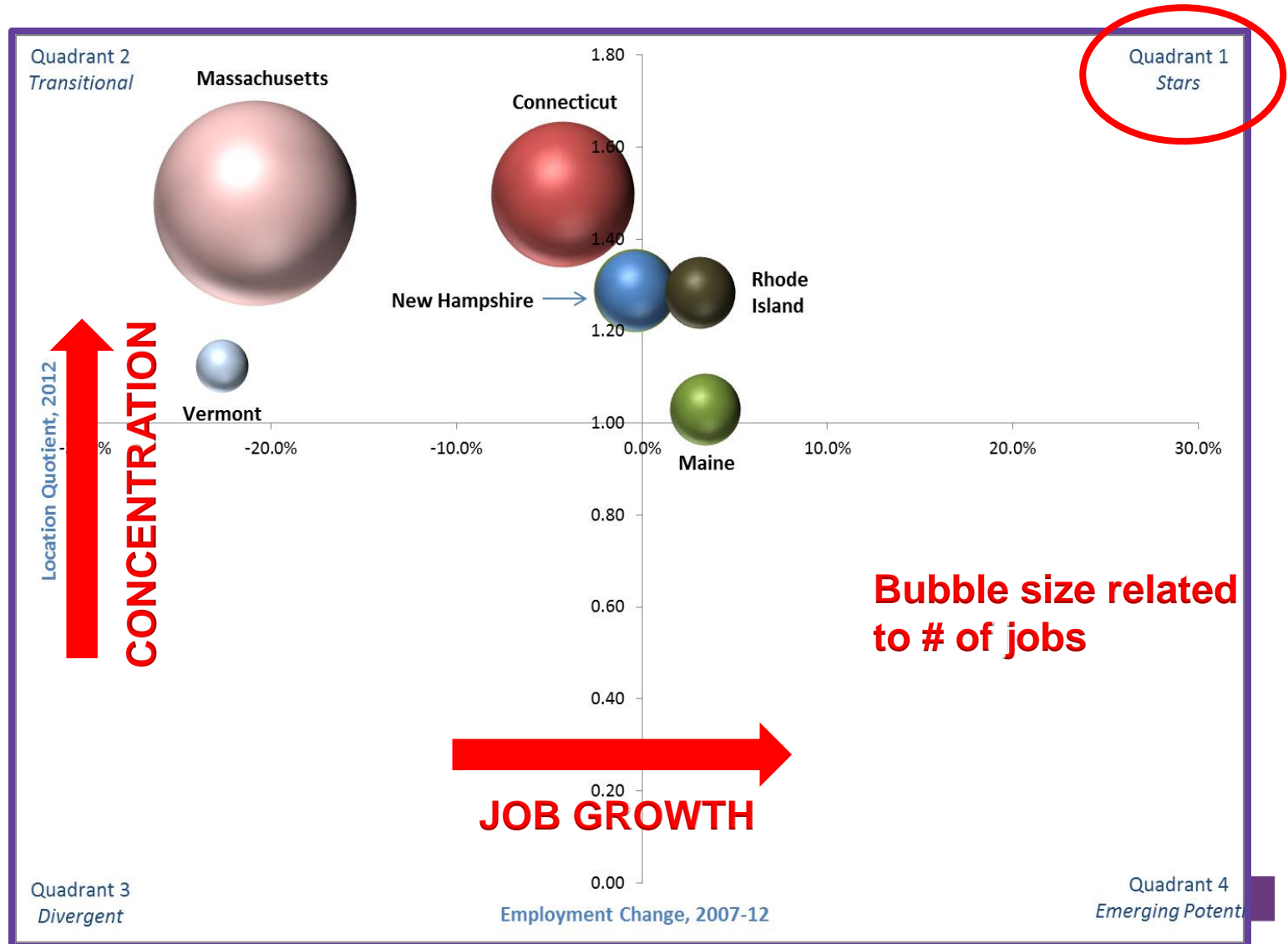


# St.Germain ■ Collins

- Environmental consulting and engineering
- 25 Employees and growing
- Maine company
  - Solid Waste, Manufacturing and Energy Sectors
- **Part of Environmental Services Cluster**



# Env. Services Cluster Performance



# Environmental Services Cluster

- Environmental Testing & Analytical Services
- Wastewater Treatment
- Waste Management
- Remediation/Industrial Services
- **Environmental Consulting & Engineering**
  - **Sentry EHS is an innovation from the cluster**

2013 MTI/Battelle *Re-Examining Maine's Economic Position, Innovation Ecosystem and Prospects for Growth in Its Technology-Intensive Clusters.*





# SENTRY EHS



## Sentry EHS

- EHS Task tracking
- Online database program
- Incorporates our team's knowledge of EHS regulations
- Extension of consulting services
- [www.sentryehs.com](http://www.sentryehs.com)

## Development

- 2010-2014 Built and expanded to meet client demand
- 2015 Major Upgrade:
  - SC Revenue/sweat
  - MTI Seed Grants
  - Cleantech Open mentoring
  - GSB LaunchPad Finalist





# SENTRY EHS



## Successes

- 2.0 Launch 9/21
- Clients happy
- 250+ users
- 400+ locations
- 15 US States
- 8 new employees over the last 2 years

