



***Industrial
Energy
Consumer
Group***

- Non profit corporation comprised of members which use lots of different types of energy
- We strive to keep energy costs low and choices diverse
- We affect energy policy in Maine, regionally, and nationally
- Current focus efforts are demand response, energy efficiency & conservation, and natural gas basis differential

~~BASIS DIFFERENTIAL~~

IECG members believe New England
needs at least an additional
2 BCF/Day of natural gas pipeline
capacity

Which will make the

BASIS

DIFFERENTIAL

Poof!

Why 2BCF/Day?

- Shortage of pipeline capacity drives up gas and electricity as manufacturing costs, unnecessarily, and those costs roll into the prices of all the goods & services we all use

Why 2BCF/Day?

- Provide natural gas as fuel at appropriate cost for
 - Power generators
 - Home and business heating
 - Manufacturing use
- Foundation of stable, predictable pricing for investment in
 - Traditional use
 - New business development

Maine's future

- Investments with “known” gas costs
- Future Compressed Natural Gas Infrastructure
 - Harvesting, transportation of wood & fuel
 - Fleet delivery
 - Construction equipment
 - State and Municipal equipment, snow plowing
 - Consumer conversions
 - Etc etc etc

The opponents will say.....

- Who pays?
 - who is paying now and who is getting the \$\$\$
- Expand in tiny amounts
 - Slow the bleeding just enough to keep the patient alive.....
- Oil is cheap-problem solved
 - Can I lease your crystal ball?
- NIMBY
 - Do you use the highways, airports, and power lines?

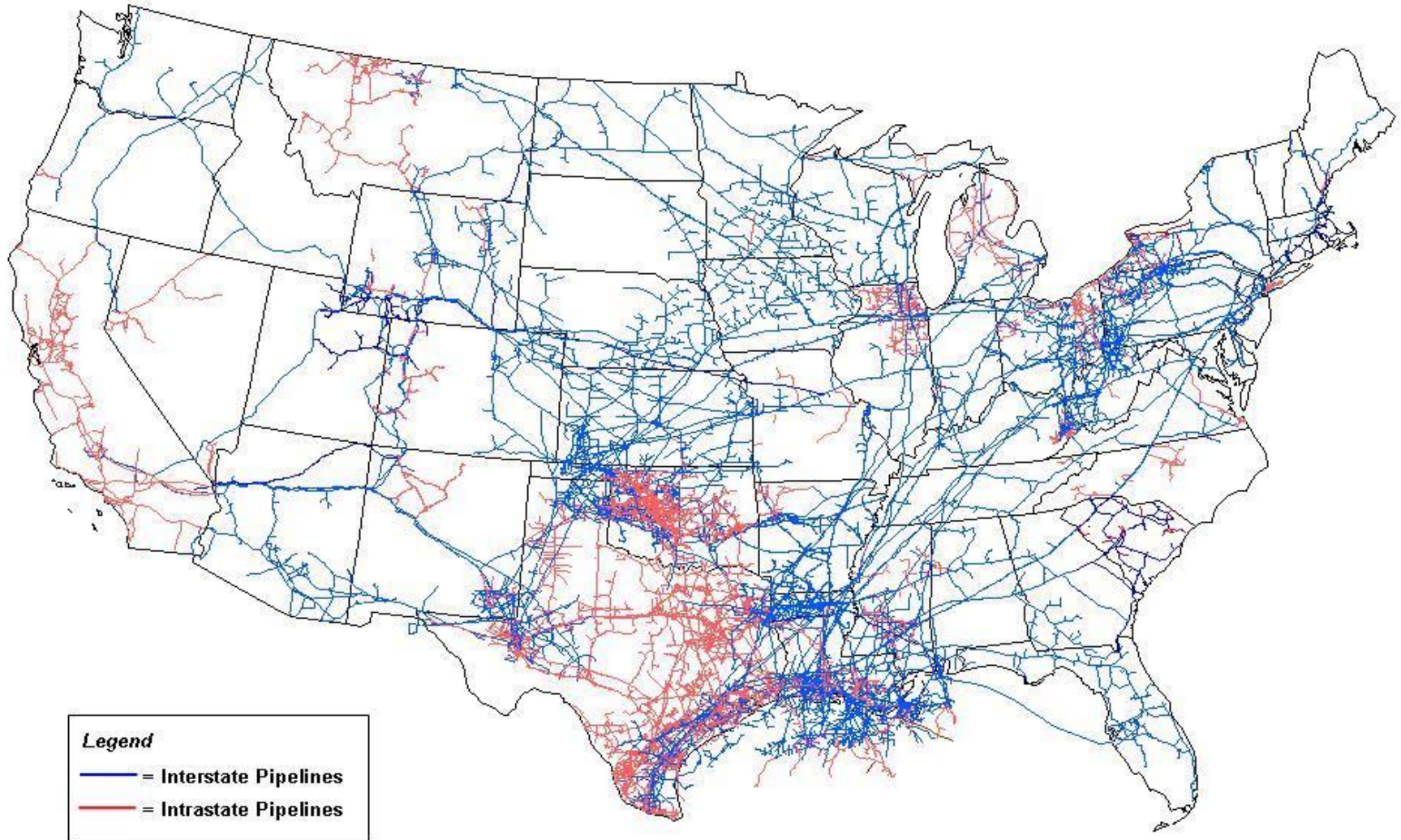
Interstates

- Did New England really need the interstate system?
- We could have managed with US Rt 1 & US Rt 2
- It just would have cost more and taken more time to get around.
- The lanes aren't used 100% of the time 24x7, the highway system was overbuilt

Toll Booths

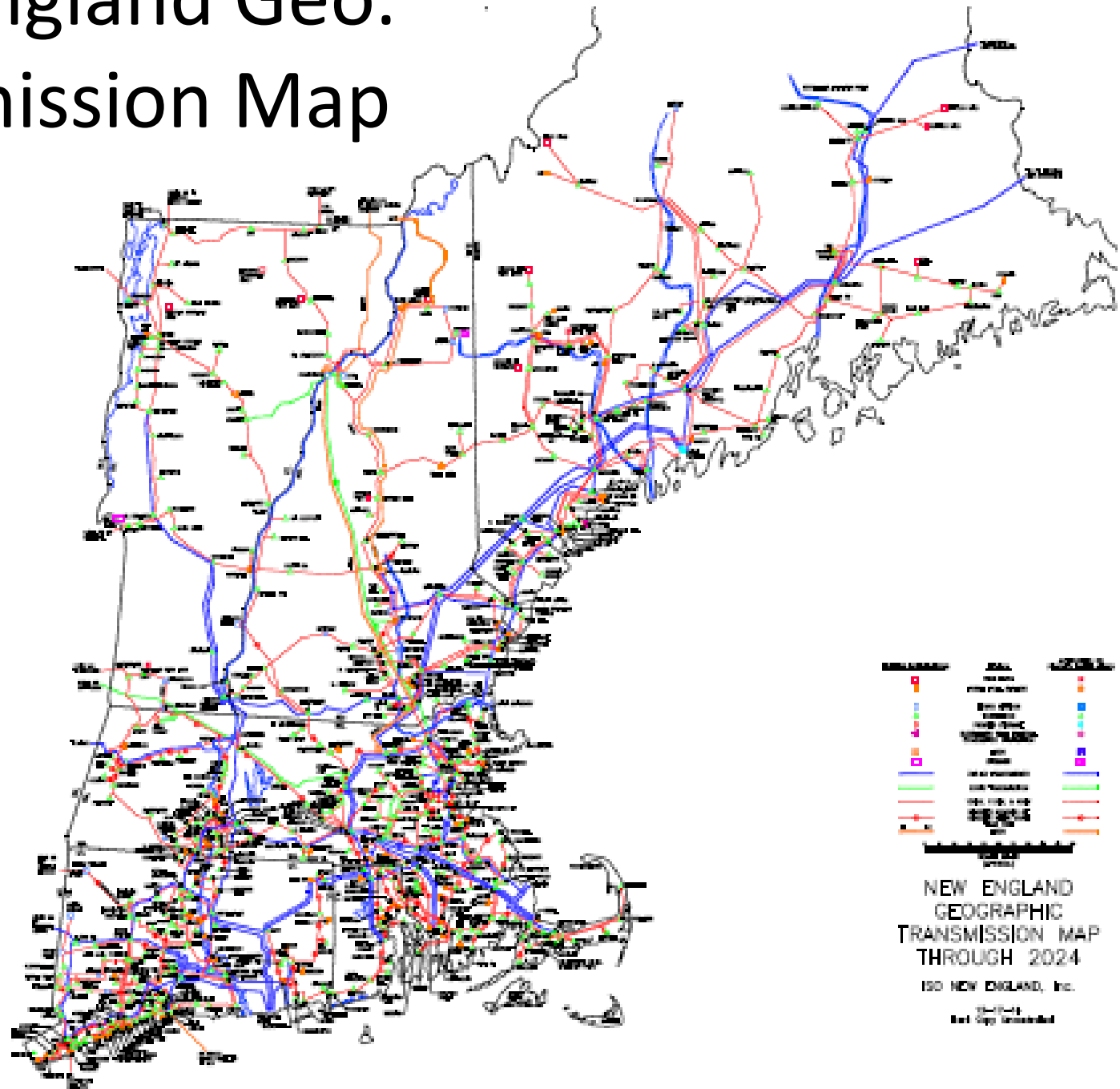
- Why do those toll plazas have so many booths?
- Wouldn't one booth be enough?
- With one person collecting tolls and making change and switching between N&S a car at a time?
- The booths are not fully used 24x7, aren't they "overbuilt capacity"

Natural Gas Pipeline Map



Source: Energy Information Administration, Office of Oil & Gas, Natural Gas Division, Gas Transportation Information System

New England Geo. Transmission Map



For the benefit of New England people and businesses we need to get on with expanding natural gas transportation capacity.

Commitment Planning

- Help it happen
- Make it happen
- Let it happen
- ~~Prevent it from happening~~